## HOM 707 Hospital marketing Management Total Marks 70

- Explain how Health Care a Different Business (10 marks)
- Explain seven different channels of business in Healthcare (10 marks)
- Do you think Digital marketing is more effective than off line marketing if yes explain ( 10 marks )
- The employees can serve as your company's brand ambassadors. Explain (10 Marks
- Write a short note on (5 marks each ) Total 30 marks
  - Define Marketing? What is marketing management?
  - o What is PPC and elaborate on advantages and disadvantages?
  - Short Note on types of needs in marketing
  - o Define Digital marketing and what are the advantages of digital marketing.
  - o Give an example and elaborate on five types of Customer needs.
  - o Elaborate on 5 P's of marketing